



Sage SalesLogix v7.5.3

Service Pack Overview

Sage SalesLogix v7.5.3* features numerous enhancements such as desktop integration, a new Web administrator tool, role-based security for the Web Client, and sleek new widgets for the newly refreshed personal workspace tabs.

*Features available in Sage SalesLogix Web Client only.

New Web Administrator Tool:

This new tool does not replace the current SalesLogix Administrator, which you'll still have to access to do some things; however the new Web-based administrator lets you access common administrator tasks via the Web such as managing users and teams, pick lists, products, etc.

- **Competitors:** Add, edit, or delete competitors that can be associated to an opportunity.
- **Departments:** Add, edit, or delete departments that can be used as a specialized team.
- **Lead Sources:** Add, edit, or delete lead sources that identify how a contact or lead was created.
- **Literature Items:** Add, edit, or delete literature items available for literature requests.
- **Library:** Add, edit, or delete library folders and documents.
- **Pick Lists:** Add, edit, or delete pick lists to help users improve data consistency.
- **Products and Packages:** Add, edit, or delete products and product packages (a collection of products) that can be associated to an opportunity or sales order.
- **Teams:** Add, create and manage teams that can be used to define account ownership and access.
- **Users:** Add users, manage profiles, and set security.
- **Roles:** Manage a user's access to Web Client features by role.

Enhancement to Library

- Manage Library folders and documents.

Update to Literature Requests

- Fulfill, complete, or reject literature requests.

Merge Account/Contacts

- Merge two duplicate Accounts or two duplicate Contacts into one record.

Desktop Integration for:

- Drag and Drop Attachments
- Drag and Drop E-mail from Microsoft Outlook
- Outlook Integration: Send SLX and Record to History
- Mail Merge
- Export to Excel
- Drag and Drop Library files (Administrator only)

All of these features are browser agnostic, i.e., Firefox or Internet Explorer.

Sleek New Welcome Page Widgets

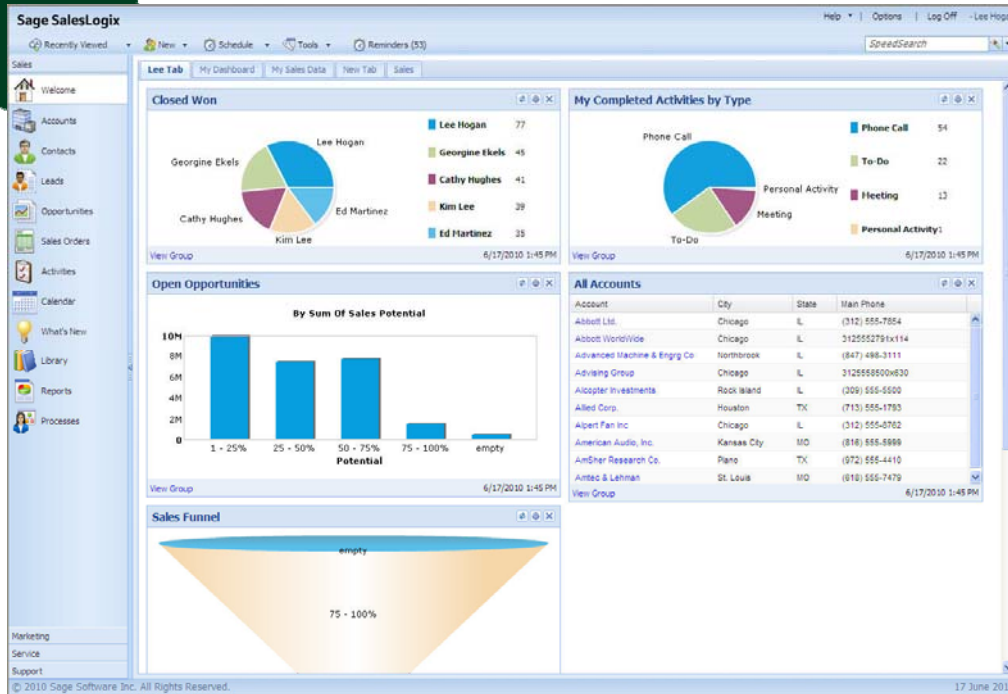
Coupled with a visual refresh to the Welcome page, v7.5.3 offers new widgets enabling users to further personalize their Welcome page and workspace tabs and share that content with other users.

- Group List Widget: customize to show a list for any entity or group within an entity, set list to show top number of records (e.g., top 10 opportunities), and work with it or sort it as you would a standard grid
- Link Widget: lets you bookmark your favorite areas or entities in the product or even favorite Websites or sources outside Sage SalesLogix
- Charting Widgets: create custom charts for any entity, group, dimension (filter) and metric that enable you to analyze data including bar, column, funnel, line, and pie charts

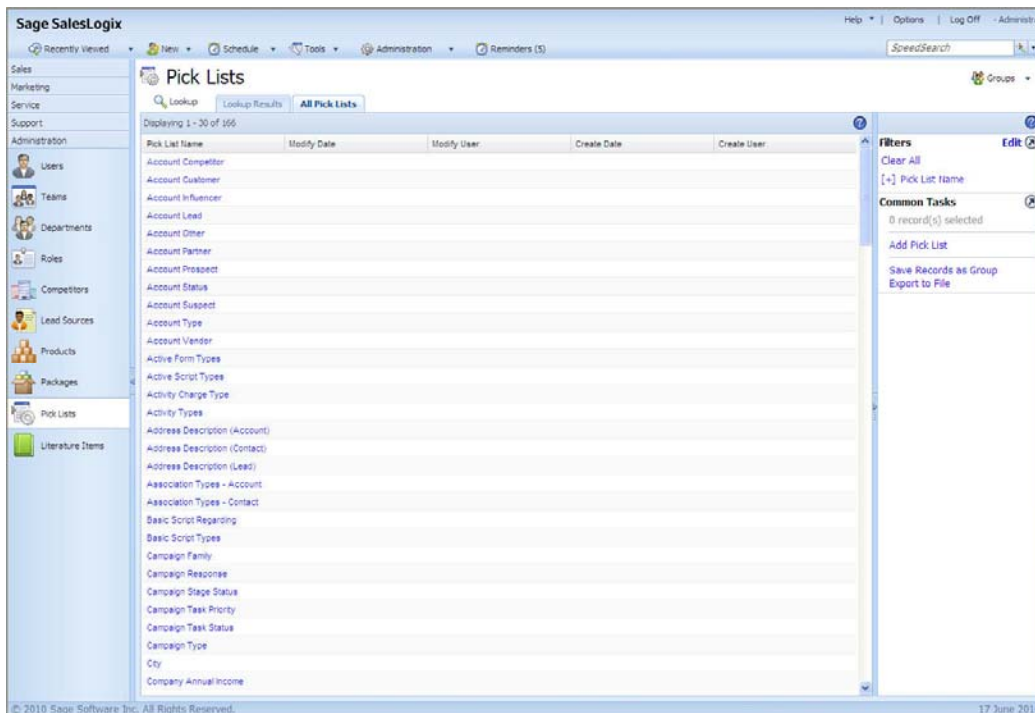
The screenshot displays the Sage SalesLogix desktop application interface. The main window is titled "Sage SalesLogix" and shows a "Welcome" page with several widgets. The "Welcome" widget contains a message and a link to learn more. The "Quick Actions" widget lists tasks like "Schedule a Meeting" and "View Activities". The "Do You Know..." widget provides links to help topics. The "My Notes" widget displays a table of notes with columns for Description, notes, Leader, and Completed Date. The "Links" widget offers quick access to the Sage SalesLogix website, online support, and community resources. The interface includes a navigation sidebar on the left and a status bar at the bottom.

Description	notes	Leader	Completed Date
		Lee Hogan	06/17/2010
	kuhuh	Lee Hogan	06/17/2010
	Chuck is out until next week. Will...	Lee Hogan	06/18/2010
Lead Conversion Notes	[Conversion Information] Date: 6/1...	Lee Hogan	06/18/2010
Lead Conversion Notes	[Interested in] One laptop and acc...	Lee Hogan	05/04/2007
Proposal	Sent proposal w/ 10% discount.	Lee Hogan	04/18/2007
Will Attend	Contact will attend the seminar.	Lee Hogan	04/13/2007
Will Attend	Contact will attend the seminar.	Lee Hogan	04/13/2007
Will Attend	Contact will attend the seminar.	Lee Hogan	04/13/2007
Notes on configuration	Had some special configuration q...	Lee Hogan	04/13/2007

Refreshed Welcome Page gives you quick and easy access to the information you use the most.



New Widgets let you easily create a personalized workspace with the business intelligence information you need to make informed decisions.



New Web-based Administrator lets you manage users, teams, roles, literature items, pick lists and more via a Web browser.